



Frequently Asked Questions

We appreciate your interest in Colton Inc. Here are some common questions that may come up when considering to utilize our services in the Commercial Window Coverings Industry.

Q: What area does Colton service?

A: We service the entirety of the United States.

Q: Does Colton offer any Trade Discounts?

A: We work directly and exclusively with the trade, offering manufacturer direct pricing. Our prices are lower (to the trade) than a trade discount, so they actually allow for additional margin over a typical trade discount. To be specific 20% compared to average retail pricing for comparable draperies / roller shades. (We manufacture both.)

Q: Does Colton mail out material samples?

A: Yes, we send out material samples (cut sheets and related information)

Q: Is Colton able to provide a quote from construction documents with provided dimensions?

A: Yes, we are able to provide a quote from construction documents. Also We have a virtual design board (at www.coltoninc.com) for an additional method of generating a quote from us.

Q: Are Colton techs able to meet a third party individual on site?

A: Yes, once we have been selected for a particular job, we can meet a third party on-site.

Q: Are Colton techs able to go on an active construction site?

A: Yes, our team is comfortable with active construction sites visits.



Q: What is the typical production time once an order is placed?

A: Typical lead time once an order is placed is 4 to 6 weeks. There are a few variables that affect that, however 4 to 6 weeks is the average.

Q: Can I be assigned my own account representative?

A: Yes, once your order is placed you will be assigned an account representative that will go through additional job details and timeline options with you.

Q: Where can I learn more?

A: Visit us online at <http://www.coltoninc.com/>, email us at info@coltoninc.com, or feel free to call us at [800-437-6488](tel:800-437-6488).

**Thank you for your interest in Colton Inc.
We look forward to serving you!**